



# A FrameWork for Financial Modeling

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## Goals

- ◆ Case study of developing a framework
- ◆ Case study of using design patterns
- ◆ Learn a framework for financial modeling

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## Overview

- ◆ What is a Financial Model?
- ◆ How we developed our framework.
- ◆ The design of our framework.
- ◆ Patterns in our framework.

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## What is a Financial Model?

- ◆ reports
- ◆ answer “why”
- ◆ correct errors, enter budget
- ◆ depends on database
- ◆ ensure security

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## Answering Why

- ◆ answers questions about finances
  - profit, return on assets
  - detailed costs
  - compare actual, budget, predicted
- ◆ high-level and detailed
- ◆ fixed reports and ad-hoc queries

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## What is a Financial Model?

- ◆ business logic is equations
  - $\text{variable margin} = \text{net sales} - \text{variable cost}$
  - $\text{net sales} = \text{gross sales} - \text{warranty}$
  - $\text{gross sales} = \text{sum } \textit{sales} \text{ column from } \textit{sales\_and\_transfer} \text{ table}$
- ◆ User interface just as important

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Warning!  
All numbers  
are fake.

# Top Level Dupont Model

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# Inventories Drilldown "Show calculation for Value"

Inventories				
	Budget	Actual	Profit +/-	% Change
Prime Products	\$3,273	\$80,857	\$77,585	2370.80%
Production Stores	\$26,000	\$26,525	\$525	2.02%
INVENTORIES	\$29,273	\$107,382	\$78,110	266.84%

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# Summary Report

Vehicles by marketing company.

The screenshot shows a software window titled "Vehicle Sales Report" with a menu bar (File, Window, Help) and a toolbar. The main window contains a table with columns: Family Type, Model Number, Total, HSD, GAO, CAP, OSA, and OCL. A "Vehicle Sales Specification" dialog box is open in front, showing a grid of checkboxes for various vehicle models and options, organized into columns: Mktg Div, HEX, LWL, MWL, OTH, and Mktg CD. The dialog has "All None", "OK", and "Cancel" buttons. The status bar at the bottom indicates "From: January, 1995" and "To: December, 1995".

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# Detailed Transactions

Inspect and edit the individual transactions.

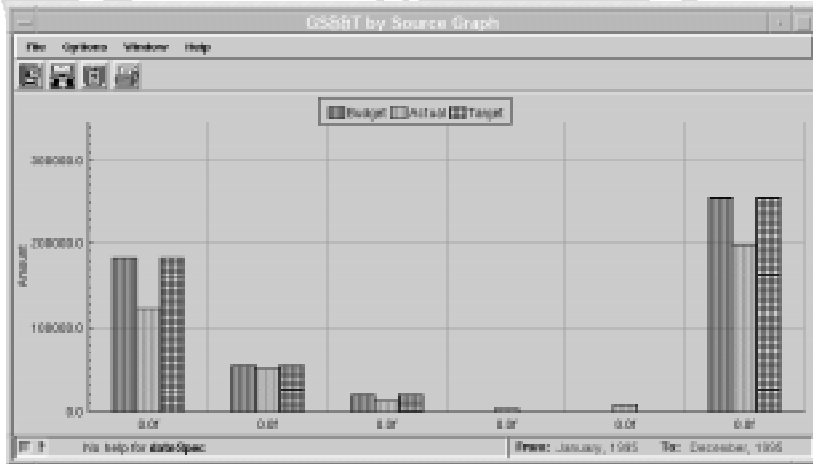
The screenshot shows a software window titled "Query Based On: Dep Expenses Actual" with a menu bar (File, Tools, Window, Help) and a toolbar. Below the menu is a control bar with buttons: Delete, Accept, Cancel, Commit, Cancel All, and Changes. To the right of these buttons are three small tables: "Selection" (1), "Displayed" (42), and "Total" (16210). The main area contains a table with columns: Date, Family, Section, Account, Seq Key, PCOS Actual, and RD COST. The status bar at the bottom indicates "From: January 1996" and "To: May 1996".

Date	Family	Section	Account	Seq Key	PCOS Actual	RD COST
Jan-96	OTH	05050	605	05	0	0
Jan-96	HEX	05050	606	05	0	0
Jan-96	LWL	05050	606	05	0	0
Jan-96	MWL	05050	606	05	0	0
Jan-96	SKD	05050	606	05	0	0
Jan-96	OTH	05050	607	04	0	0

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# Graphs



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# Summary of Reports

- ◆ Top level (Dupont or P&L)
- ◆ Drill down (ReportModel)
- ◆ Summary report
- ◆ Detailed transactions
- ◆ Graphs

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## Patterns for Developing Frameworks



- 1) Three Examples
- 2) White-box Framework
- 3) Component Library
  - Build applications and add components to library
- 4) Hot Spots
  - Separate Changeable from Stable Code
  - Design Patterns

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## Patterns for Developing Frameworks



- 5) Pluggable Objects
- 6) Fine-grained Objects
- 7) Black-box Framework
- 8) Visual Builder
- 9) Language Tools

[http://st-  
www.cs.uiuc.edu/users/droberts/evolve.htm](http://st-www.cs.uiuc.edu/users/droberts/evolve.htm)

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## Three Examples

- ◆ Models for three business units
- ◆ Seemed completely different at first.
- ◆ Only one was fully implemented

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## White-box Framework

Five kinds of ApplicationsModel, with lots of subclasses

- ◆ DupontModel
- ◆ ReportModel
- ◆ DetailedModel
- ◆ SummaryModel
- ◆ GraphModel

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## User Interface Frameworks

- ◆ *DuPontModel* -
- ◆ *ReportModel* - Builds a spreadsheet interface using values and GUI descriptions from *ReportValues*.
- ◆ *SummaryReports*
- ◆ *DetailedWindows* - Edit and view individual transactions
- ◆ *GraphReports*

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## White-box Framework

- ◆ New window = new subclass
- ◆ Subclass has methods for
  - reading database
  - computing values
  - stuffing them in GUI
- ◆ Initialization registers with dependents

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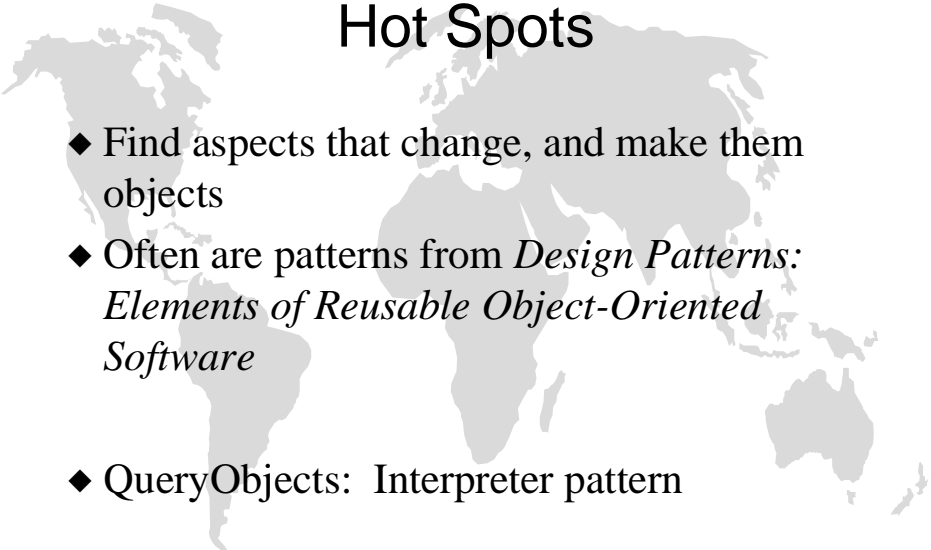
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# Component Library

- ◆ First, just abstract superclasses
- ◆ Second, query objects
- ◆ Third, GUI objects

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# Hot Spots

- ◆ Find aspects that change, and make them objects
- ◆ Often are patterns from *Design Patterns: Elements of Reusable Object-Oriented Software*
- ◆ QueryObjects: Interpreter pattern

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## Interpreter Pattern

- ◆ Need to represent SQL to manipulate query:

```
SELECT SUM(sales) FROM sales_and_transfer
WHERE family='MWL' AND date < '1/1/96'
      AND date > '1/1/97'
```

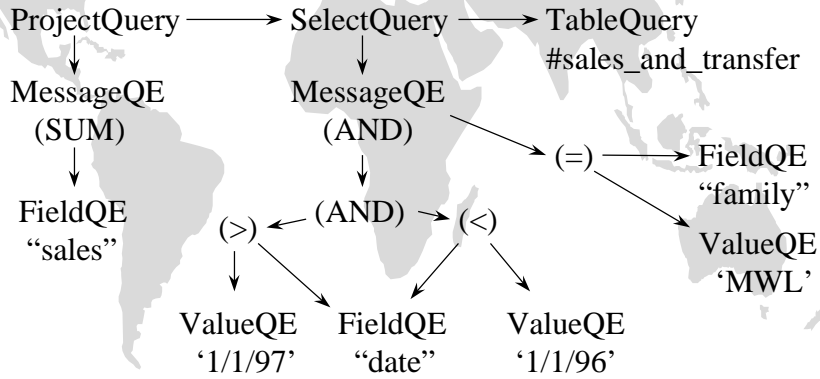
- ◆ Problem: how do you represent a simple language?

## Interpreter Pattern

- 1) make a class hierarchy that represents nodes in abstract syntax tree (SELECT, AND, <, tables, field names)
- 2) define methods to construct and manipulate tree
- 3) define method to compute value of query (this is the “interpreter”)

# Instance Hierarchy

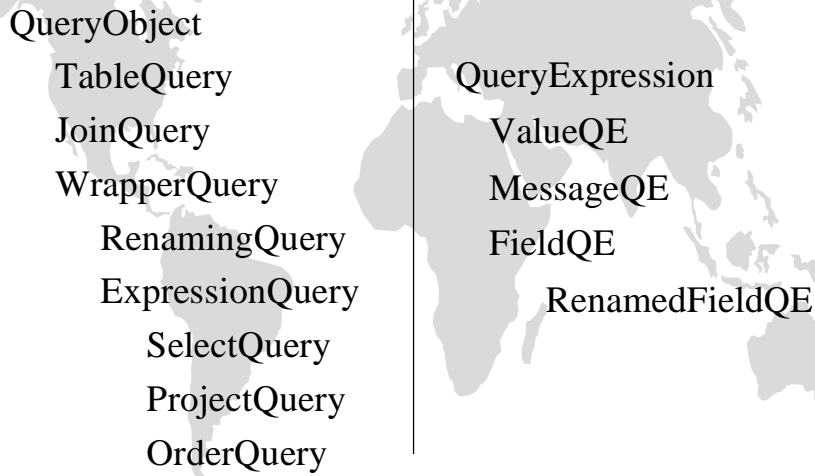
```
SELECT SUM(sales) FROM sales_and_transfer
WHERE family='MWL' AND date < '1/1/96' AND date > '1/1/97'
```



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# QueryObjects



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## QueryObject Protocol

- ◆ values - answer collection of tuples
- ◆ fieldNames
- ◆ join: aQueryObject
- ◆ select: aQueryExpression
- ◆ project:, renameColumnsTo:, outerJoin:, groupBy:, orderBy:, asDistinct

## Creating a QueryObject

```
salesQ := #sales_and_transfer asQuery.  
dateQ := salesQ select:  
    ((salesQ @@ 'family') = 'MWL') &  
    ((salesQ @@ 'date') > '1/1/96') &  
    ((salesQ @@ 'date') < '1/1/97').  
dateQ project: (dateQ @@ 'sales') Sum
```

## QueryExpression Protocol

+, -, <, =, &, |, Sum, Average, Count, ...

Sending one of these messages to a QueryExpression builds a MessageQE with the appropriate operands, and with the message as the operator.

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## Leading to Black-box

- ◆ Component Library
- ◆ Hot Spots
- ◆ Pluggable Objects
- ◆ Fine-grained Objects
- ◆ Black-box Frameworks

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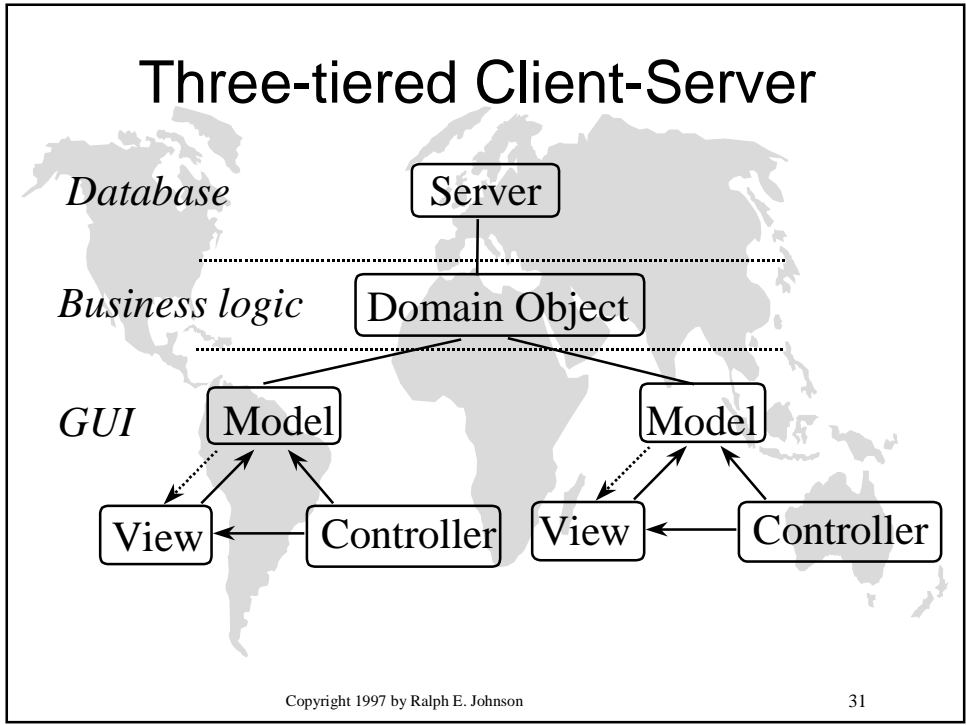
## First Design

- ◆ Class hierarchy of ReportModels, ReportModel creates QueryObjects.
- ◆ Improvement: separate logic and GUI
- ◆ Two hierarchies: ReportModel and ReportValues.
  - Result: twice the classes, some reuse

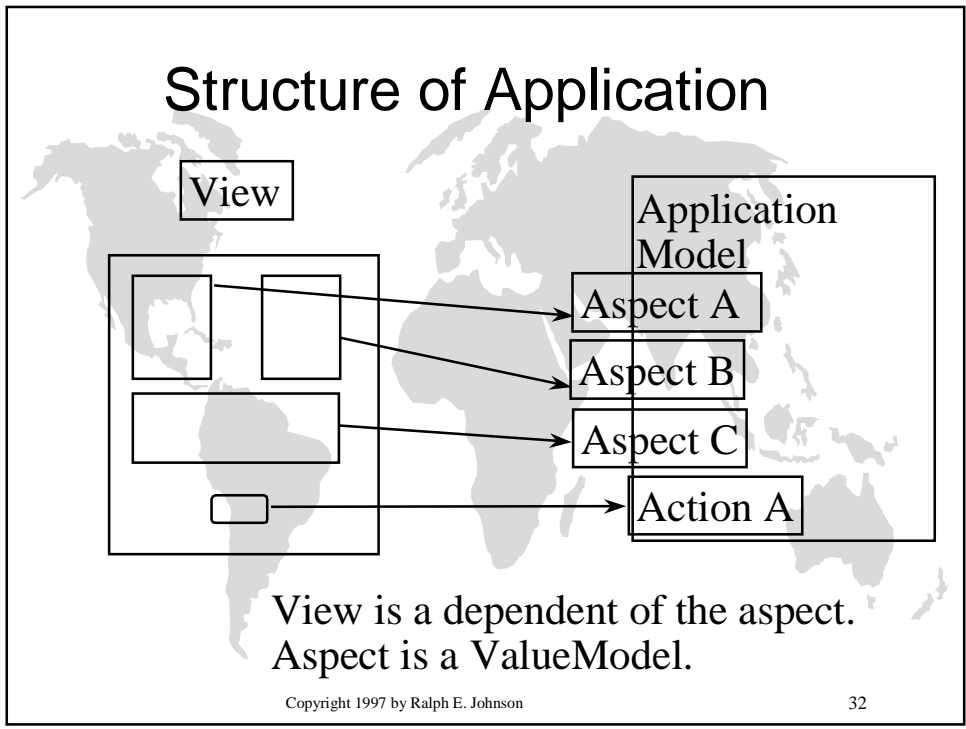
## First Separation

- |                   |                    |
|-------------------|--------------------|
| ◆ ReportModel     | ◆ ReportValues     |
| ◆ SalesModel      | – SalesValues      |
| ◆ InventoryModel  | – InventoryValues  |
| ◆ ...             | – ...              |
| Uses QueryObjects | Makes QueryObjects |

# Three-tiered Client-Server



# Structure of Application





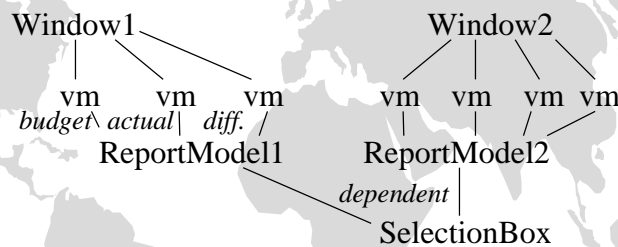
# ValueModel

- ◆ Example of Observer pattern
- ◆ View (observer) registers with ValueModel (subject) and is notified when it changes.
- ◆ ValueModel protocol
  - value, value:
  - addDependent:, removeDependent
- ◆ Observer protocol
  - update:

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# Using ValueModels



budget value: (query1 values first first).  
actual value: (query 2 values first first).  
difference value: budget value - actual value

*A query returns a collection of tuples.*

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## Alternative Solutions

- ◆ ReportModel depends on SelectionBox.
  - updates for too many changes
- ◆ ReportModel depends on ValueModels from SelectionBox used in QueryObject
  - hard to manage dependencies
- ◆ ReportModel depends on QueryObject, QueryObject depends on ValueModels from SelectionBox

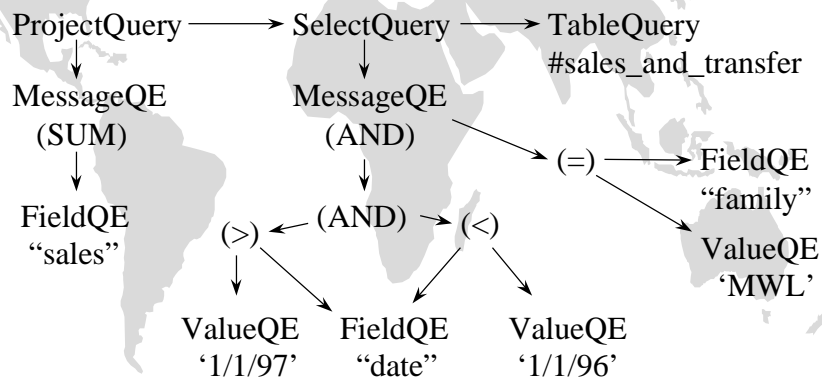
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## Observer and QueryObjects

Let ValueQE refer to a ValueModel.

Let each QueryObject observe its components.



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Old way - route change through report

budget value: (query1 values first first).  
actual value: (query 2 values first first).  
difference value: budget value - actual value

*Update*

New way - route change directly to ValueModel

budget := QueryHolder on: query1  
actual := QueryHolder on: query2  
difference := budget - actual

*Initialization*

Requires:

QueryHolder - adapts QueryObject to ValueModel  
ValueModel understands +, -, \*, /, etc

## QueryHolder

Adaptor pattern - subclass of ValueModel that  
lets QueryObject act like ValueModel.

*instance variables:* query, values

query: aQuery

query := aQuery.

aQuery addDependent: self

## QueryHolder

update  
values := aQuery values  
self changed

value  
^values first first

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## Arithmetic on ValueModels

ValueModel implements arithmetic by  
creating ValueModels that compute  
function.

+ anObject

^BlockValue

on: [:a :b | a value + b value]

with: (Array with: self with: anObject)

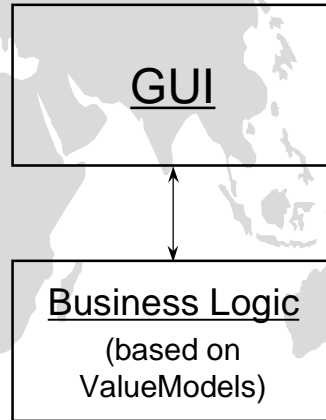
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# Result of Refactoring

Reuse GUIs, change ValueModels.

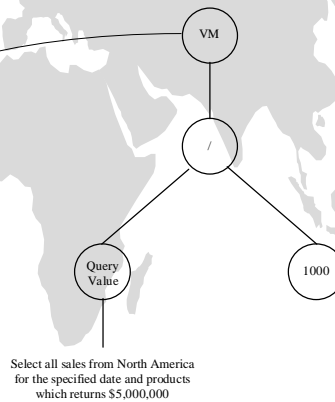
Hard part is creating ValueModels and connecting them to GUI.



# Typical Values in a Report

budget	actual	variance
	\$ 5,000	

Thousands of Dollars





## Business logic is equations expressed with ValueModel and QueryObjects

- ◆ Values = functions of other values
- ◆ Values = queries from the database

variable margin = net sales - variable cost

net sales = gross sales - warrantee

gross sales = sum *sales* column from  
*sales\_and\_transfer* table



## Problems

- ◆ How do we go from one report to the next?
- ◆ How do we connect report to business model?
- ◆ Must define business model flexibly
- ◆ Must define GUI flexibly

# Specifications

- ◆ A ReportSpec
  - has name
  - has parameters
  - has menus, which name other reports
- ◆ DetailedReportSpec and SummaryReportSpec are parameterized with QueryObjects.
- ◆ GraphReportSpec is parameterized with ValueModels

# ReportValues

Many tables.  
 Many columns  
 Each table has a  
 sequence of  
 valueModels  
 Total at end.

R & D			
	Budget	Actual	Profit +/-
Internal R&D	\$1,798	\$5,342	(\$3,544)
Inbound R&D	\$1,225	\$9,293	(\$8,068)
Outbound R&D	\$52	(\$1,281)	\$1,229
<b>Total R&amp;D</b>	<b>\$2,975</b>	<b>\$13,344</b>	<b>(\$10,369)</b>
Office Costs			
Commercial & General	\$215	\$815	(\$600)
Planning	\$2,568	\$2,755	(\$187)
Internal Services	\$5,187	\$7,898	(\$2,711)
Inbound Services	\$757	\$3,529	(\$2,772)
Outbound Services	\$82	\$492	(\$410)
<b>Total Office Costs</b>	<b>\$8,794</b>	<b>\$17,497</b>	<b>(\$8,703)</b>
Factory Costs			
Depreciation	\$411	\$5,873	(\$5,462)
Occupancy Costs	\$1,488	\$1,898	(\$1,170)
Mach./Equip. Repair	\$1,081	\$1,242	(\$161)
Other Prod. Costs	\$184	\$5,571	(\$5,387)
<b>Total Factory Costs</b>	<b>\$4,164</b>	<b>\$13,584</b>	<b>(\$9,420)</b>
<b>PERIOD COSTS</b>	<b>\$11,719</b>	<b>\$33,109</b>	<b>(\$21,390)</b>

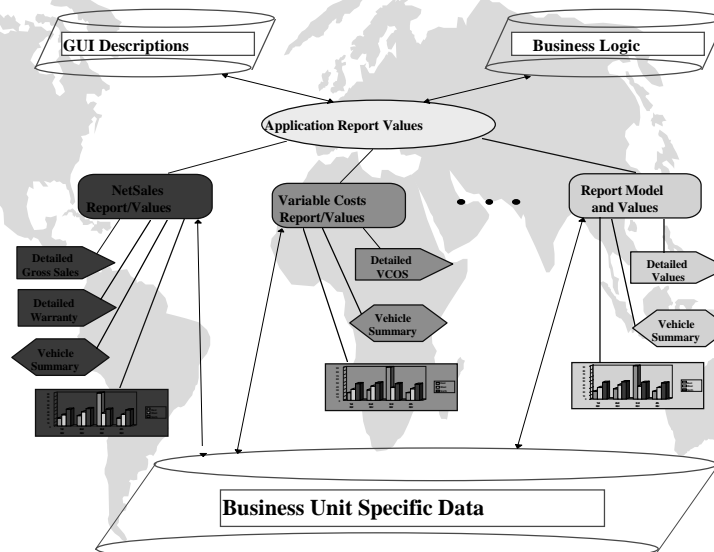
# Solution

- ◆ ReportValues responsible for
  - knowing values
  - knowing how to compute values
  - knowing how to display more detail (drill-down) on values
- ◆ Top level starts up ReportValues which starts up next.

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# Report Values

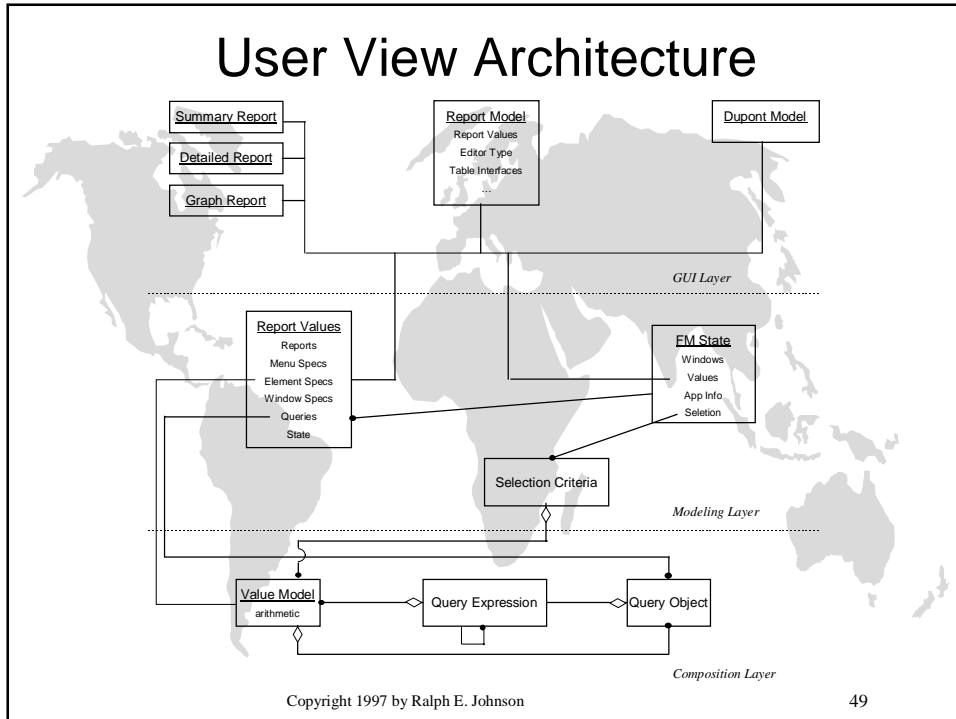


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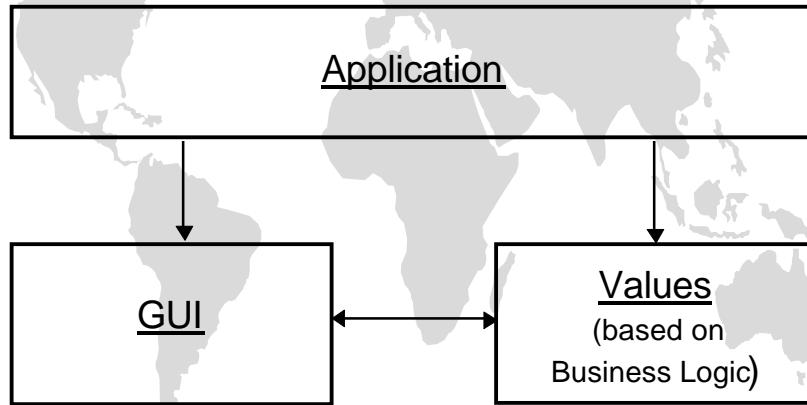
## User View Architecture



## ReportValue protocol

- ◆ budget, actual - ValueModels
- ◆ openEditor - open “drill down”
  - specify spreadsheets, ValueModels to go in the spreadsheets, menus, reports on menus
- ◆ openWith: aSymbol - opens named report

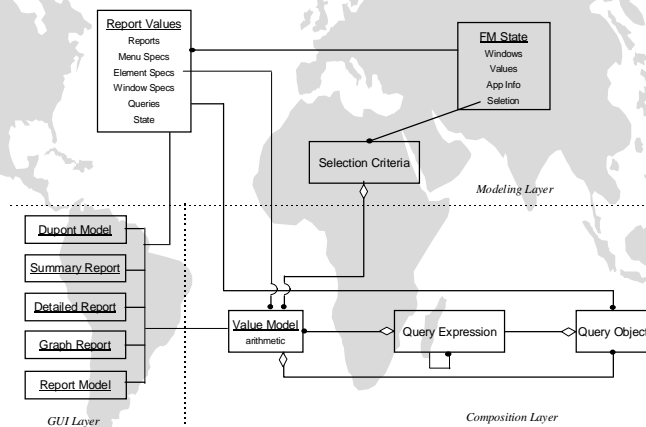
# Layered Architecture



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# Black-box Framework



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## Visual Builder

- ◆ Make a GUI to define Specs.
- ◆ This GUI is a language for defining financial models.

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## Builders

- ◆ Equations in a Report Value
  - expressions
  - queries
- ◆ GUIs
  - Report Value (Drill down)
  - Graphs - specify business logic, labels
  - Detailed - specify query, labels, editing
  - Summaries - specify query, grouping, columns to sum and calculate
- ◆ Selection

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## Language Tools

- ◆ Languages need debuggers, profilers, version control, etc.
- ◆ So far only built a testing tool.

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## Summary of Architecture

- ◆ Builders
- ◆ ReportValues, Selection Criterion, FMState
- ◆ GUI frameworks
- ◆ ValueModel, QueryObject

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## Summary of Architecture

- ◆ business model is not object-oriented, just a bunch of equations
- ◆ object model is the language for specifying business model, not the business model

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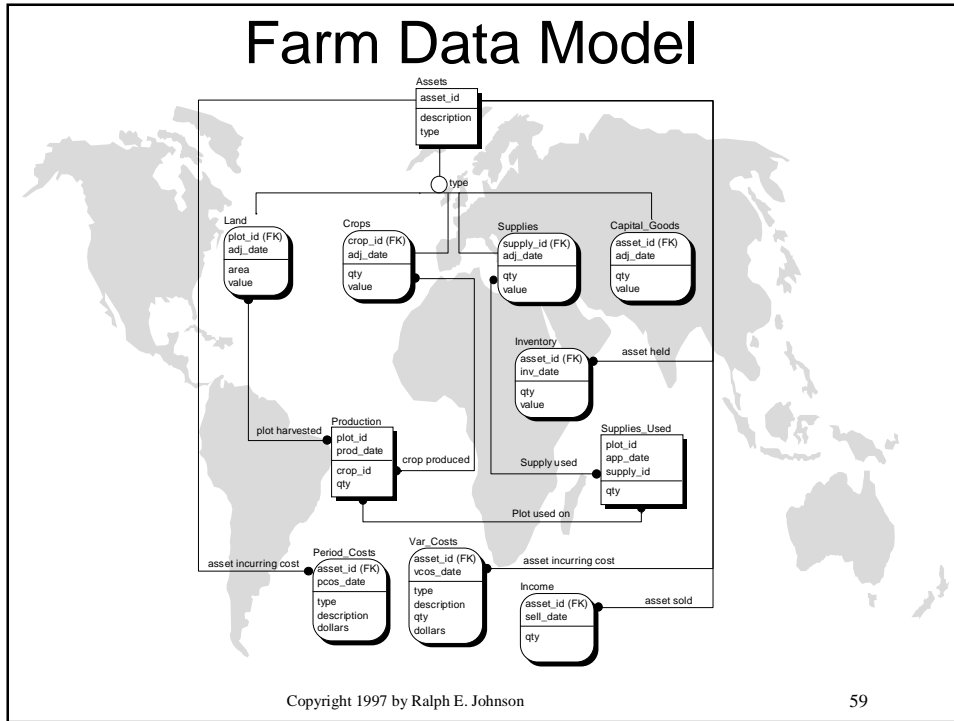
## Data Model

- ◆ Application Specific
  - holds “real data”
  - changes with every business model
- ◆ Generic
  - specifies business logic and GUI
  - never changes

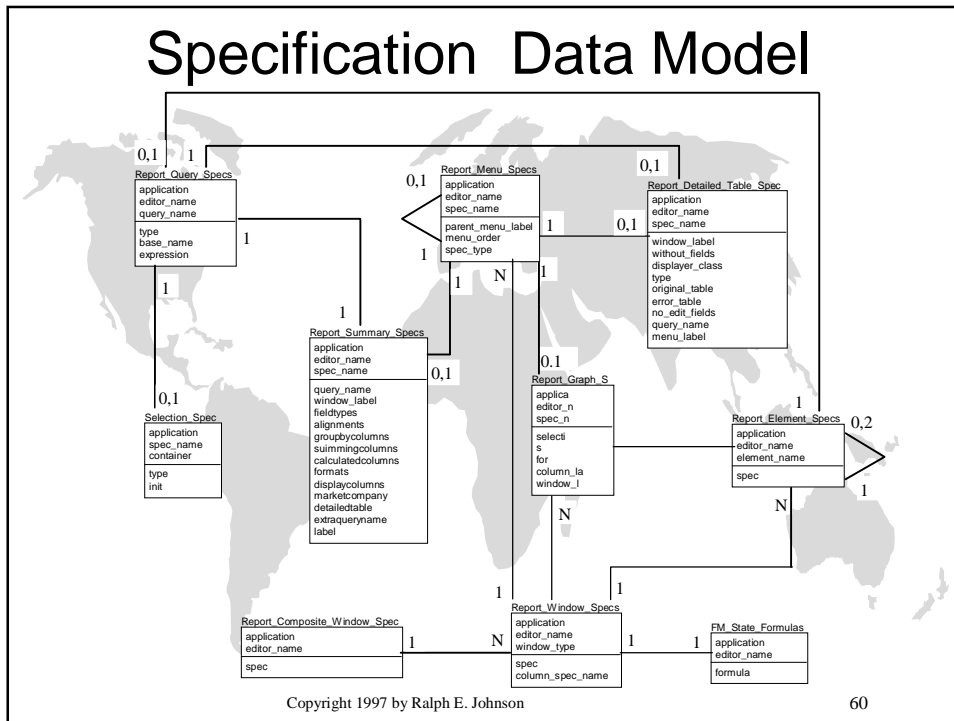
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# Farm Data Model



# Specification Data Model



## Other Features

- ◆ Any window can print itself
- ◆ Automated testing support
- ◆ Security for editing and/or viewing the data; configured by administrators.

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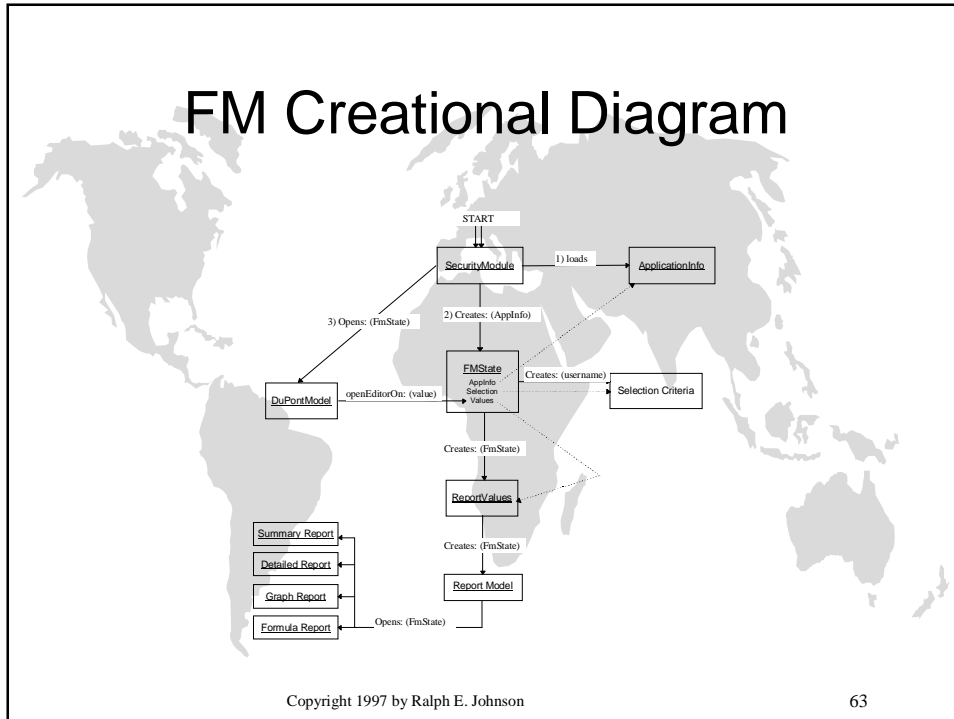
## Security Requirements

- ◆ Control passwords
- ◆ Control login
- ◆ Users have roles
- ◆ Role can only view a specified list of products.
- ◆ Role can only edit a subset of the specified list of products.
- ◆ All security features can be controlled by administrators

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# FM Creational Diagram



# How to Develop a New Financial Application

- ◆ Analyze business unit
- ◆ Build business-unit data model
- ◆ Specify GUI and business logic
- ◆ Install and Test



## Analyze Business Unit

- ◆ Questions to ask a new business unit
  - Values to be calculated (netsales, vcos, pcos, ...)
  - User interface
    - ◆ top level
    - ◆ Drill Downs (summary and detailed)
    - ◆ Graphs of values
  - Error-Correction/Analysis modules

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## Summary

- ◆ We have developed a reusable design for financial applications
- ◆ Domain specific “Visual-Language”
- ◆ Framework emerges by repeatedly refactoring system to eliminate complexity and create flexibility

For more information, see

[http://cat.ncsa.uiuc.edu/~yoder/financial\\_framework/](http://cat.ncsa.uiuc.edu/~yoder/financial_framework/)

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